



UBS Callable Goals

**Series CG101R(AUD) and CG101R(USD)
Linked to four Australian bank shares**

Issued by UBS Investments Australia Pty Limited ABN 79 002 585 677
Arranged by UBS Securities Australia Limited ABN 62 008 586 481, AFSL 231098

Term Sheet Number CG101R dated 22 September 2017

This Term Sheet and the UBS Goals Master PDS dated 27 June 2016 together make up the Product Disclosure Statement for UBS Callable Goals Series CG101R(AUD) and CG101R(USD).

Key Dates¹

Initial Offer Period Open:	22 September 2017
Initial Offer Period Close:	5pm (Sydney time) 24 October 2017
Applications Open Date*:	2 October 2017
Issue Date ² :	31 October 2017
Payment Date ³ :	30 October 2017
Strike Date:	31 October 2017
Periodic Payment Determination Dates:	For both Series, each of the following dates, and if any such day is not a Trading Day, then the following Trading Day.
	31-Jan-18 31-Jan-19 31-Jan-20
	30-Apr-18 30-Apr-19 30-Apr-20
	31-Jul-18 31-Jul-19 31-Jul-20
	31-Oct-18 31-Oct-19 30-Oct-20
Periodic Payment Dates:	5 Business Days after each Periodic Payment Determination Date
Call Dates:	For both Series, each of the following dates, and if any such day is not a Trading Day, then the following Trading Day.
	31-Oct-18 31-Jul-19 30-Apr-20
	31-Jan-19 31-Oct-19 31-Jul-20
	30-Apr-19 31-Jan-20 30-Oct-20
Final Maturity Date:	30 October 2020
First Weekly Pricing Date:	7 November 2017
General Offer Period Open:	7 November 2017
General Offer Period Close:	5pm (Sydney time) 29 October 2020

* Applications will only be processed **on or after** the Applications Open Date.

¹ The Key Dates are indicative only. The Issuer may, in its absolute discretion, extend or shorten the offer period without prior notice. If this happens, the Issue Date, Payment Date, Strike Date, General Offer Period Open, General Offer Period Close, Final Maturity Date, Periodic Payment Determination Dates (if applicable), Periodic Payment Dates (if applicable), Call Dates (if applicable) and any other relevant dates may vary accordingly. If the Issuer extends or shortens the offer period it may post a notice on its website informing Applicants of the changes at: www.ubs.com/equitysolutions

² This is the Issue Date for Applications accepted during the Initial Offer Period. The Issue Date for Applications accepted in the General Offer Period will be confirmed in the Investor's Confirmation Notice. Units in a Series will only be issued if the Periodic Payment Amount as determined on the Strike Date is greater than or equal to the Minimum Periodic Payment Amount applicable for that Series. If the Periodic Payment Amount is not greater than or equal to the Minimum Periodic Payment Amount for that Series, the Units in that Series will not be issued and the Issuer will return the application monies to applicants without interest within five Business Days after the Strike Date.

³ This is the Payment Date for Applications lodged during the Initial Offer Period. The Payment Date for Applications lodged after the Initial Offer Period is as advised by the Issuer.

This Term Sheet supplements the UBS Goals Master Product Disclosure Statement dated 27 June 2016 ("Master PDS") issued by UBS Investments Australia Pty Limited ("Issuer") in respect of the UBS Callable Goals Series to which this Term Sheet applies. This Term Sheet together with the Master PDS constitutes the Product Disclosure Statement ("PDS") for the offer of the Series of UBS Callable Goals described below. You should read both the Master PDS and this Term Sheet (and any relevant supplementary disclosure statement) before making a decision to invest. Words defined in the Master PDS have the same meaning in this Term Sheet. Units are not units in a managed investment scheme.

Throughout this Term Sheet, where a reference is specifically to Australian dollars, it will be denoted A\$. Where a reference is specifically to US dollars, it will be denoted US\$. Where the reference applies equally to A\$ or US\$, it will simply be denoted \$.

This Term Sheet relates to the offer of UBS Callable Goals with the specifications set out in the following table:

Issuer:	UBS Investments Australia Pty Limited (ABN 79 002 585 677) ("UBSIA")
Arranger:	UBS Securities Australia Limited (ABN 62 008 586 481) ("UBSSA")
Guarantor:	UBS AG
Series:	UBS Callable Goals Series CG101R(AUD) and CG101R(USD) - linked to four Australian bank shares
Final Maturity Date:	30 October 2020
Purchase Price:	<p><i>During the Initial Offer Period:</i></p> <p>(a) Series CG101R(AUD): A\$0.97 per Unit. (b) Series CG101R(USD): US\$0.97 per Unit.</p> <p><i>During the General Offer Period:</i> An amount determined by the Issuer in its absolute discretion as the price at which you can acquire a Unit in a Series at a particular point in time.</p> <p>The Purchase Price does not include any Adviser Group Fee.</p>
Total Payment Amount:	An amount nominated by you in your Application Form that you must pay to the Issuer. The Total Payment Amount must be no less than the Minimum Total Payment Amount.
Minimum Total Payment Amount:	<p>(a) Series CG101R(AUD): A\$20,000 and in multiples of A\$1,000 above that amount. (b) Series CG101R(USD): US\$20,000 and in multiples of US\$1,000 above that amount.</p>
Total Investment Amount:	<p>Total Payment Amount less any Adviser Group Fee you agree to pay to your Approved Adviser Group.</p> <p>This is the same as the Purchase Price per Unit x number of Units purchased.</p>

Number of Units Purchased: A number of Units equal to your Total Investment Amount divided by the Purchase Price per Unit (rounded down to the nearest whole Unit).

Reference Assets:

Ordinary shares in Australia & New Zealand Banking Group Ltd (Bloomberg Code: ANZ AT)

Australia and New Zealand Banking Group Limited (ANZ) provides a range of banking and financial products and services to retail, small business, corporate and institutional clients. ANZ operates in Australia, New Zealand, Asia Pacific region, the United Kingdom and the United States. ANZ main business divisions consist of Retail, Corporate and Commercial Banking, Global Wealth and International and Institutional Banking Division.

For more information www.anz.com

Ordinary shares in Commonwealth Bank of Australia (Bloomberg Code: CBA AT)

Commonwealth Bank of Australia (CBA) is an Australian retail bank. Its core business is the provision of a broad range of banking and financial products and services to retail, small business, corporate and institutional clients. CBA conducts its operations primarily in Australia, New Zealand and Asia Pacific region. It also operates in several countries including United Kingdom and USA.

For more information please go to www.commbank.com.au

Ordinary shares in National Australia Bank Ltd (Bloomberg Code: NAB AT)

National Australia Bank Limited (NAB) is a financial services group that provides a comprehensive and integrated range of banking and financial services including wealth management throughout Australia, New Zealand, Asia, United Kingdom and USA.

For more information please go to www.nabgroup.com

Ordinary shares in Westpac Banking Corporation (Bloomberg Code: WBC AT)

Westpac Banking Corporation (WBC) is Australia's oldest banking and financial services group, with branches and operations throughout Australia, New Zealand and the near Pacific region as well as offices in key financial centres around the world including London, New York, Hong Kong and Singapore. The Group is organised in the following 5 Key Divisions: Consumer Bank, Commercial and Business Bank, BT Financial Group, Westpac Institutional Bank and Westpac New Zealand. Its serves nearly 13 million customers.

For more information please go to www.westpac.com.au

Relevant Exchanges: Australian Securities Exchange

Kick-In Level: In respect of each Reference Asset, a price or level determined by the Issuer to equal 60% of the Starting Level for that Reference Asset.

Kick-In Event: A Kick-In Event will occur if, on any Observation Date, the Closing Level of any Reference Asset is at or below the Kick-In Level for that Reference Asset.

As the Final Maturity Date is the only Observation Date for these Series, if a Kick-In Event occurs on the Final Maturity Date and a Call Event does not occur on the same day, the Final Value per Unit will be \$0.60 or lower, reflecting the negative Performance of the Lowest Performing Reference Asset at Maturity (see "Final Value" below for the formulae used to calculate the Final Value per Unit).

Observation Date(s): The Final Maturity Date

Starting Level: The Closing Level of the relevant Reference Asset on the Strike Date.

Closing Level: The official closing price or level of the relevant Reference Asset at the close of trading on the Relevant Exchange.

Call Level: In respect of each Reference Asset, a price or level determined by the Issuer to equal 100% of the Starting Level for that Reference Asset.

Type of Call Event: Memory Call Event

Memory Call Event: A Memory Call Event occurs when the Closing Levels of **ALL** Reference Assets have independently been at or above their respective Call Levels on **any** Call Date (not necessarily the same Call Date for each Reference Asset).

Once this has occurred, the Units will mature on the Call Date when the last Reference Asset is at or above its Call Level and the Early Maturity Value per Unit will be:

- (a) Series CG101R(AUD): A\$1.00
- (b) Series CG101R(USD): US\$1.00

A Memory Call Event can occur on a Call Date (including on the Final Maturity Date if that is also a Call Date) even if a Kick-In Event has occurred or occurs on the same date. If a Memory Call Event occurs concurrently with or following a Kick-In Event, the Early Maturity Value per Unit will be:

- (a) Series CG101R(AUD): A\$1.00
 - (b) Series CG101R(USD): US\$1.00
-

Periodic Payment: Applicable to this Series.
Periodic Payments are payable on each Periodic Payment Date. However, a Periodic Payment is not payable if the Periodic Payment Determination Date relating to that Periodic Payment occurs **after** an Early Maturity Event (including a Call Event).

If an Early Maturity Event that is a Call Event occurs **on** a Periodic Payment Determination Date, then the Periodic Payment in respect of that Periodic Payment Determination Date is still payable.

If a Kick-In Event occurs **on** a Periodic Payment Determination Date, then the Periodic Payment in respect of that Periodic Payment Determination Date is still payable.

The amount payable on each Periodic Payment Date in respect of the Investor's Units will be calculated in accordance with the following formula:

Amount payable = Periodic Payment Amount x number of Units held as at the relevant Periodic Payment Determination Date.

Periodic Payment Amount: A fixed amount set by the Issuer in its absolute discretion on the Strike Date. The issue of a Series will not proceed if the Periodic Payment Amount is not greater than or equal to the Minimum Periodic Payment Amount for that Series.

Please refer to page 5 of the Master PDS for a list of factors that the Issuer will take into account when determining the Periodic Payment Amount on the Strike Date.

As an indication, if the product had been issued at the date of this Term Sheet, the Periodic Payment Amount would have been:

Series 101R(AUD): A\$0.015
Series 101R(USD): US\$0.01375

Minimum Periodic Payment Amount: Series 101R(AUD): A\$0.015
Series 101R(USD): US\$0.01375
If the Periodic Payment Amount is not greater than or equal to the Minimum Periodic Payment Amount for that Series, the Units in that Series will not be issued and the Issuer will return the application monies to Applicants without interest within five Business Days after the Strike Date.

The sum of the Minimum Periodic Payment Amounts per Unit over a one year term would be as follows (although please note that the Maturity Date is 30 October 2020 unless a Call Event occurs earlier):

Series 101R(AUD): A\$0.060
Series 101R(USD): US\$0.055

Final Maturity Return Amount: Not applicable

Minimum Final Maturity Return Amount:

Not applicable

Final Value:

Assuming a Call Event does not occur on or before the Final Maturity Date, the Final Value per Unit will be determined as follows:

(a) If a Kick-In Event has not occurred

Final Value per Unit = \$1.00 + Final Maturity Return Amount (if any)

(b) If a Kick-In Event has occurred because the Closing Level of at least one Reference Asset on the Final Maturity Date is at or below its Kick-In Level

Final Value per Unit = \$1.00 x Closing Level (w) ÷ Starting Level (w) + Final Maturity Return Amount (if any)

where Starting Level (w) is the Starting Level of the Lowest Performing Reference Asset and Closing Level (w) is the Closing Level of the Lowest Performing Reference Asset on the Final Maturity Date.

Lowest Performing Reference Asset:

The Lowest Performing Reference Asset is the Reference Asset that gives the smallest positive or the largest negative value from the following calculation:

$$\frac{\text{Closing Level for Reference Asset on Final Maturity Date} - \text{Starting Level for Reference Asset}}{\text{Starting Level for Reference Asset}}$$

Delivery at Maturity:

Units are physically settled. The aggregate Final Value of Units held at Maturity will be delivered following Maturity in the form of a Delivery Parcel composed of the Delivery Assets.

Delivery Asset: Ordinary shares in AMP Limited (ASX Code: AMP)

AMP Limited (AMP) is Australia and New Zealand's independent wealth management company, with an international investment management business and a retail banking business in Australia. It serves customers in Australia, New Zealand, Asia, Europe, the Middle East and North America. For more information, go to www.amp.com.au

Please note that in certain circumstances the Delivery Asset can be substituted by the Issuer. Please see page 38 of the Master PDS for further information.

Delivery Parcel: The Delivery Parcel is the number of Delivery Assets to be delivered by the Issuer to you on the Settlement Date as determined by the following formula:

(a) following the Final Maturity Date:

$$\frac{[(\text{Final Value per Unit (converted to AUD (for Series where the Denomination is not AUD) at the exchange rate determined by the Issuer) x number of Units held) - \text{Applicable Costs \& Taxes}]}{\text{Average Price for the Delivery Assets}}$$

Average Price for the Delivery Assets

or

(b) following an Early Maturity Event (including a Call Event):

$$\frac{[(\text{Early Maturity Value per Unit (converted to AUD (for Series where the Denomination is not AUD) at the exchange rate determined by the Issuer) x number of Units held) - \text{Applicable Costs \& Taxes}]}{\text{Average Price for the Delivery Assets}}$$

Average Price for the Delivery Assets

Adviser Group Fee: The fee, expressed as a percentage of your Total Payment Amount, specified in your Application Form, up to a maximum of 3.00% (inclusive of GST) of the Total Payment Amount.

Where permitted by law and where specifically authorised by you in your Application Form, the Issuer may collect from you an Adviser Group Fee ranging from 0% to 3.00% of the Total Payment Amount (inclusive of GST) and pay it to the Approved Adviser Group specified in your Application Form, on your behalf.

Where authorised by you, the Approved Adviser Group may then hold the amount in respect of the Adviser Group Fee on trust and pay to your Financial Adviser all or part of that amount, as disclosed to you by your Financial Adviser in the statement of advice or financial services guide relevant to the financial services they provide to you in respect of the Units or as otherwise disclosed to you by your Financial Adviser.

No Listing:	UBS Callable Goals will not be listed or displayed on any securities exchange.
Registrar:	Link Market Services Limited
Market Data Codes:	Series CG101R(AUD): GOALC101RAU.IF Series CG101R(USD): GOALC101RUS.IF
Denomination:	Series CG101R(AUD): Australian dollars Series CG101R(USD): US dollars
Risk Factors:	See Section 7—“Risk Factors” on page 39 of the Master PDS for risks related to an investment in the Units.
"Business Day":	Means a day on which banks are open for business in Sydney for the AUD Series and Sydney and New York for the USD Series, but does not include a Saturday, Sunday or public holiday.

Contact Details

For more information on UBS Callable Goals please contact your Financial Adviser or the Issuer on 1800 633 100.

IMPORTANT INFORMATION

The information in this Term Sheet is general information only and does not take into account your investment objectives, financial situation or particular needs. Nothing in the Master PDS or this Term Sheet is a recommendation by UBSIA or any of its Affiliates in relation to the UBS Callable Goals, the Delivery Assets, any Reference Assets or the securities or components that make up the Reference Assets. You should reach an investment decision only after carefully considering, with your financial and taxation advisers, the suitability of the UBS Callable Goals in light of your particular financial, legal and taxation circumstances, objectives and needs.

The Issuer and its Affiliates do not accept any liability or responsibility for, and makes no representation or warranty, whether express or implied, as to the future performance of the Delivery Assets or Reference Assets or as to the future performance of assets, dividends or other distributions paid in respect of the Delivery Assets in this Term Sheet, the Master PDS or in any offer or invitation to purchase, sell or issue Units. You should not take the historical prices of any Reference Asset or Delivery Asset as an indication of future performance.

The Issuer is a wholly owned subsidiary of UBS AG. UBS Group AG is the ultimate holding company of the Issuer. The obligations of the Issuer to pay sums and to deliver amounts and assets (including the Delivery Parcel) in respect of the Units are guaranteed by the Guarantor subject to certain qualifications—see Section 9 of the Master PDS for further details on the Guarantee. The Issuer is not an Authorised Deposit-Taking Institution under the Banking Act 1959 (Cth). The obligations of the Issuer under the Units and the Guarantor under the Guarantee do not represent deposit obligations of the Issuer or the Guarantor and will not be covered by the depositor protection provisions set out in Division 2 of the Banking Act 1959 (Cth), as these provisions do not apply to the Issuer or the Guarantor.

UBS disclosure of interests

The Issuer and its Affiliates may conduct transactions as principal or agent in various securities including the Delivery Asset and the Reference Assets or the securities or components that make up the Reference Assets. These trading activities may affect (positively or negatively) the value or liquidity of the Delivery Asset, the Reference Assets or the securities or components that make up the Reference Assets, and may therefore affect the return you receive on Units.

The Issuer has powers to make adjustments to the Terms of the Units, including the termination of the Units pursuant to an Early Maturity Event, which may or may not depend on the Issuer's determination as to whether it would incur a materially increased cost to maintain or unwind its hedge positions or is unable to maintain or unwind its hedging positions. As these powers and determinations by the Issuer may affect the values of the Units, a conflict of interest may arise if the Issuer needs to make such determinations.

Reference Assets

References in this Term Sheet to the issuer of a Reference Asset, securities that comprise a Reference Asset or a Delivery Asset are included for the purpose of identification of the Reference Assets or Delivery Assets and these references are not express or implied endorsements by of the issuer or any related entities of a Reference Asset, securities that comprise a Reference Asset or a Delivery Asset. No member of the issuer of a Reference Asset, securities that comprise a Reference Asset or a Delivery Asset has had any involvement in the preparation of any part of the PDS, accepts responsibility for any statement in the PDS, or has been involved in or consented to, the issue of the PDS.

DIRECTORY

Issuer

UBS Investments Australia Pty Limited
Level 16, Chifley Tower
2 Chifley Square
Sydney NSW 2000

www.ubs.com/equitysolutions

☎ 1800 633 100

Arranger

UBS Securities Australia Limited
Level 16, Chifley Tower
2 Chifley Square
Sydney NSW 2000

Guarantor

UBS AG
C/O General Counsel
UBS AG, Australia Branch
Level 16, Chifley Tower
2 Chifley Square
Sydney NSW 2000

Registrar

Link Market Services Limited
PO Box 3721
Rhodes NSW 2138



Application Pack

UBS Callable Goals Series CG101R(AUD) and CG101R(USD)

Linked to four Australian bank shares

HOW TO APPLY TO INVEST IN UNITS

Who should you contact?

You should contact your financial adviser to arrange for investment in Units. For general queries, please contact UBS on 1800 633 100 or visit the UBS website www.ubs.com/equitysolutions.

INSTRUCTIONS FOR USING THIS APPLICATION PACK	
Applying to invest in units	
<p>If you are an existing client and you have a UBS Australia Investor Reference Number, please complete Application Form A which starts on page 9 of this Application Pack.</p> <p>Please return this form to your financial adviser who will stamp and provide their details on the first page of Application Form A and on-send those to UBS for processing.</p>	<p>If you do NOT have a UBS Australia Investor Reference Number, please complete Application Form B which starts on page 15 of this Application Pack.</p> <p>OR Please return this form to your financial adviser who will stamp and provide their details on the first page of Application Form B and on-send those to UBS for processing.</p>

• APPLICATION FORM A and APPLICATION FORM B

Please provide the requested information on the Applicant so that we can perform onboarding and know your client checks.

If you already have a UBS Australia Investor Reference Number, for example because you have previously invested in UBS Goals, please follow the instructions on page 8 and complete Application Form A.

If you do not have a UBS Australia Investor Reference Number, please follow the instructions on pages 13 to 14 and complete Application Form B. You may also be required to provide other supporting documentation.

Lodging the Form

Application Forms and accompanying documents should be forwarded to UBS.

Application Forms must not be distributed (whether electronically or otherwise) by any person to any other person unless accompanied by or attached to a complete and unaltered copy of the UBS Goals Master PDS dated 27 June 2016. A free copy of the non-electronic UBS Goals Master PDS is available from UBS upon request.

Once an Application Form for a particular Series is accepted by UBS, your details will be recorded by UBS on the Register and you will be sent a Confirmation Notice.

Investor Acknowledgments and Representations

Please read below before you invest in a UBS Callable Goals series and note that the Investor Acknowledgments and Representations (which comprise the General Acknowledgments and Representations, Privacy Consent and Acknowledgment of AML/CTF Act and Rules set out below) are repeated each time you purchase Units in a Series.

General acknowledgments and representations

1. I/we irrevocably appoint for valuable consideration UBS, its related bodies corporate, its attorneys and its nominees and each of their respective employees whose title includes the word "director" jointly, and each of them severally as my/our true and lawful agent to do:
 - (a) all acts and things that I/we am/are obliged to do under the Terms or any other agreement or arrangement between me/us and the Issuer relating to the Units (including arranging physical delivery of the Delivery Assets or acting in accordance with the Agency Sale Arrangement);
 - (b) everything necessary or expedient to bind me/us to the Terms, complete any blanks in the Terms and date and execute the Terms and any other documents necessary to effect the sale and purchase of Units on my/our behalf;
 - (c) anything which, in the opinion of the Issuer, is necessary or desirable in connection with the Delivery Assets or the protection of the Issuer's interests or the exercise of the rights, powers and remedies of UBS, including without limitation the authorisation to sell the Delivery Assets on my/our behalf in accordance with clause 5.4(b) or the Terms; and
 - (d) anything incidental or necessary in relation to the above (including, but not limited to, completing any blanks in the Application Form and appointing any person as sub-attorney to do any of the above).
2. I/We indemnify the agent against all claims, losses, damages and expenses suffered or incurred as a result of anything done in accordance with the above agency appointment.
3. I/We have read and understood, and agree to accept the Units on the Terms relevant to my/our Units. In particular, I/we:
 - (a) acknowledge that by signing the Application Form and either lodging it directly with UBS or arranging for the Approved Adviser to lodge it with UBS:
 - (i) the Approved Adviser, as my/our agent, will forward the Application Form to UBS for the number of Units applied for in the Application Form; and
 - (ii) UBS may, in its absolute discretion, accept or reject my/our Application and may allocate a lower number of Units than I/we applied for;
 - (b) acknowledge that I/we received a complete copy/print-out of the PDS (including the UBS Goals Master PDS and the Term Sheet for the relevant series) accompanied by the Application Form before I/we completed the Application Form;
 - (c) acknowledge that I/we cannot withdraw my/our Application Form except as permitted by law;
 - (d) agree to be bound by the Terms set out in the PDS;
 - (e) acknowledge that neither the Issuer nor any of its related entities have provided any tax advice or otherwise made any representations regarding the tax consequences of an Application for or an investment in Units;
 - (f) acknowledge that to the extent I/we deem appropriate, I/we have or will obtain my/our own financial, legal and taxation advice from an independent professional adviser; and
 - (g) waive and agree not to assert any claim against the Issuer or any of its related entities with respect to the tax aspects of this investment in Units.
4. Where bank account details have not been provided to enable direct credit of funds to my/our account, I/we acknowledge that I/we will receive any cash payments by cheque. I/we acknowledge that UBS may impose a charge reflecting the cost of processing cheque payments, provided UBS gives prior notice to me/us of its

intention to impose such a charge. Neither the Issuer nor the Registrar will be responsible for any delays in crediting funds to my/our nominated account as a result of transaction procedures or errors by any financial institution.

5. I/We agree to accept the issue of the Units specified above subject to the same conditions.
6. I am/we are not bankrupt or insolvent (as the case may be) and am/are able to pay my/our debts as and when they become due and that no step has been taken to make me/us bankrupt or commence winding up proceedings, appoint a controller or administrator, seize or take possession of any of my/our assets or make an arrangement, compromise or composition with any of my/our creditors.
7. I/we have read and understood the PDS and make all the representations and warranties contained in clause 12 of Section 12 of the PDS.
8. I/we declare that:
 - (a) I/we received the PDS in Australia and am/are made this offer in Australia;
 - (b) if signing as an attorney, the power of attorney authorises the signing of the Application Form and no notice of revocation has been received;
 - (c) I/we am/are not minor(s) and do not suffer from any other legal disability preventing the execution of the Application Form;
 - (d) if signing in a capacity other than a personal capacity, in addition to being bound in that other capacity, I/we agree to be bound in an unlimited personal capacity,
 - (e) in the case of joint applicants, we agree to be jointly and severally bound;
 - (f) I/we have full legal capacity to complete and lodge the Application Form and have taken all action that is necessary to authorise this Application and be bound by the terms of this offer.
9. If I am / we are acting as trustee in relation to the holding of the Units (including acting as trustee for a superannuation fund):
 - (a) I am /we are acting in accordance with my/our designated powers and authority under the trust deed. In the case of superannuation funds (if applicable) I/we also confirm that the funds are complying funds under the *Superannuation Industry (Supervision) Act 1993*;
 - (b) I/we declare that I am / we are familiar with the documents constituting the trust (the **Trust Documents**) (and as amended, if applicable) purporting to establish, and relating to, the Trust and hereby declare and confirm that:
 - (i) the trust and the Trust Documents have been validly constituted and are subsisting at the date of this declaration;
 - (ii) I am/we are empowered and authorised by the terms of the Trust Documents examined by me/us to enter into and bind the trust to the transactions contemplated by the Terms and the UBS Goals Master PDS;
 - (iii) it is proper for me/us to apply for Units and to do everything that the UBS Goals Master PDS and each relevant Term Sheet for a Series applied for contemplates that I/we will do;
 - (iv) the transactions contemplated by the Terms and the UBS Goals Master PDS do or will benefit the beneficiaries of the trust; and
 - (v) I/we have all the power, authority and discretion vested as trustee to apply for and hold the Units;
10. I/we will not offer, sell, re-sell or deliver, directly or indirectly, any Units so purchased in any overseas jurisdiction or to any foreign persons, or for the account or benefit of any such foreign person, or to others for the offering, sale or re-sale or delivery in any overseas jurisdiction or to any such foreign persons where that offer, sale, resale or delivery would be in breach of any Australian or foreign law.
11. I/we acknowledge that Units are not a deposit obligation of the Issuer and are subject to investment risks, including the possible loss of the Total Investment Amount invested, in the event of Early Maturity or UBS Buy-Back.
12. By signing the Application Form, I/we:

- (a) agree, that if I am required to be provided with a Financial Services Guide(s), to receive such Financial Services Guide(s) and supplementary Financial Services Guide(s) from UBS or its related entities (including UBS Securities Australia Limited) by having them made available via www.ubs.com/equitysolutions or such other internet website notified to me/us and represent and warrant that I/we have received in printable form and read and understood the Financial Services Guide of UBS Securities prior to signing the Application Form;
- (b) represent that I/we have not relied in any way whatsoever on any statements made by, or purported to be made by, the Issuer or its related entities or any of their respective servants, agents, employees or representatives in relation to this investment, other than as set out in the PDS and acknowledge that UBS has not made, and the PDS does not contain, any representations to me/us with regard to the suitability or appropriateness of this investment in Units, given my/our investment objectives, financial situation or particular needs or the tax consequences of making this investment in Units;
- (c) acknowledge that neither the Issuer nor its related bodies corporate, affiliates, associates or officers:
 - (i) guarantees the performance of any Series of Units;
 - (ii) guarantees that any Series of Units will achieve a particular rate of return; or
 - (iii) guarantees the repayment of capital from an investment in any Series of Units;
- (d) understand that nothing in the PDS or Application Form can be considered investment advice or a recommendation to invest in Units;
- (e) acknowledge that unless specified otherwise in the Term Sheet, application monies will only be accepted and any payments by the Issuer will only be paid in the Denomination of the Series;
- (f) acknowledge that an investment in Units is subject to investment risk and agree that those risks are appropriate for a person in my/our circumstances and with my/our investment objectives.
- (g) represent and warrant that I am/we are not prohibited by law from being given the PDS and any replacement or supplementary document or making an Application;
- (h) have read the terms of the PDS and note the obligations under the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006* (AML/CTF Act) and Rules as summarised below;
- (i) agree to give further information or personal details to us if required to allow us to meet our obligations under anti-money laundering, counter-terrorism financing and taxation legislation;
- (j) declare that I am/we are not commonly known by any other names to those disclosed in the Application Form, unless I have disclosed otherwise to UBS;
- (k) declare that any document or information to be used for the purposes of this Application (whether or not provided on or with the Application Form) is complete and correct, is not misleading and I/we have not withheld any relevant information;
- (l) acknowledge that it may be a criminal offence to knowingly provide false, forged, altered or falsified documents or misleading information or documents when completing an Application Form for the product.
- (m) warrant that:
 - (i) I/we are not aware and have no reason to suspect that:
 - (A) the moneys used to fund my/our investment in any Series of Units have been derived from or related to any money laundering, terrorism financing or other illegal activities, whether prohibited under Australian law, international law or convention or by agreement; or
 - (B) the proceeds of my/our investment will be used to finance any illegal activities; and
 - (ii) I am / we are not a politically exposed person or organisation; and
 - (iii) the Total Investment Amount for each Application Form is an amount that I/we have not borrowed from any source or in any form (whether secured or unsecured);
- (n) acknowledge that if any shares which form the Reference Assets are held by or for or otherwise controlled by the Issuer (whether or not as part of any hedge in relation to a Series of Units) the Investor has no right or interest in or to any of those shares or any power in relation to them including, without limitation, any power to control, or right to be consulted, concerning disposal or

trading of those shares by the Issuer or any decision by the Issuer with respect to the exercise by the Issuer or the Issuer's nominee of the right to vote attaching to those shares

13. I/we acknowledge that I/we have read and understood the declarations set out in the Application Form, and by returning the Application Form together with my/our payment for the Total Payment Amount, I/we agree to be bound by them and make the declarations contained therein. I/we agree to indemnify UBS and any of its related bodies corporate against any loss, liability, damage, claim, cost or expense incurred as a result, directly or indirectly, of any such declaration set out in the Application Form proving to be untrue or incorrect.
14. I/we have read and understood the Privacy Consent set out in the Application Form, the UBS Privacy Policy dated 10 June 2016 (as updated from time to time and available from www.ubs.com/equitysolutions.com or by calling 1800 633 100, and agree that information about me/us written on the Application Form will be collected, used, held or disclosed in accordance with, and for the purposes stated in the Privacy Statement, Privacy Policy (as amended from time to time) and the Privacy Consent below. Where I/we have provided information about any other individual, I/we have procured the consent of such individual to the collection, use, holding or disclosure of their information in accordance with, and for the purposes stated in, and have made such individual aware of the information contained in the Privacy Statement, Privacy Policy and the Privacy Consent.
15. I/we agree that the Issuer may disclose personal information about me/us to my/our Approved Adviser or other adviser and that once the Issuer provides information to my/our Approved Adviser or other adviser, the Issuer can no longer control the ways in which that information is used and I/we agree that the Issuer is not liable for any loss, expense, damage, or claim directly or indirectly connected with any disclosure of information by the Issuer to my/our Approved Adviser or other adviser, except to the extent required by law.
16. I/we acknowledge that the Issuer may request further information if required to process my/our Application.

Privacy Consent

The Personal Information we ask you to supply in the Application Form (other than your address, date of birth and information required by the AML/CTF Act) is not required by law but we may not be able to accept your Application if the information is not supplied. The Personal Information collected from you will be used, held or disclosed for the purposes set out below, or for a purpose related to one of the purposes set out below that you would reasonably expect, or where required or authorised by law. You may have rights to access and correct your Personal Information, and in some circumstances make complaints regarding the use, holding or disclosure of your Personal information by the Issuer. The privacy policy of the Issuer contains information regarding the exercise of such rights.

1. I/We acknowledge that the Personal Information about me/us provided to the Issuer in the Application Form may be used for any of the following purposes:
 - (a) to assess whether to accept my/our Application;
 - (b) to prepare any documentation relevant to, and to maintain, my/our investment in Units;
 - (c) to effect investments in Units in my/our name(s);
 - (d) to communicate with me/us in relation to the Units;
 - (e) to comply with legislative or regulatory requirements;
 - (f) to perform the Issuer's administrative operations; and
 - (g) for any other purpose identified in the Privacy Statement in Section 11 of the UBS Goals Master PDS.
2. I/We agree and consent to the Issuer:
 - (a) giving Personal Information about me/us to:
 - (i) the Issuer's affiliates, agents, contractors and external advisers;
 - (ii) regulatory bodies, government agencies, law enforcement bodies and courts; and
 - (iii) the entities in which investments are made and/or to any agents or contractors, for the purpose of administering my/our investment or administering or enforcing Guarantee (if applicable);

- (b) collecting Personal Information about me/us from, and giving it to, my/our executor, administrator, trustee, guardian or attorney and my/our agents and representatives (including my finance broker, legal and financial adviser); and
- (c) providing my/our ABN to its related entities,

even if the disclosure of my/our Personal Information is to an organisation overseas, including any jurisdiction set out in the Privacy Statement in Section 11 of the UBS Goals Master PDS, regardless of whether or not such entity is subject to privacy obligations equivalent to those which apply to the Issuer.

- 3. I/We represent and warrant that, if at any time I/we supply the Issuer with Personal Information about another individual, I/we have obtained, or will at the relevant time will have obtained, the consent of such individual to the collection, use, holding or disclosure of their information in accordance with, and for any the purposes, stated in the Privacy Statement in Section 11 of the UBS Goals Master PDS and this Privacy Consent, and have made such individual aware of the information set out in such Privacy Statement.

Acknowledgment of AML/CTF Act and Rules

The Issuer aims to prevent, detect and not knowingly facilitate money laundering and terrorism financing. The Issuer does this to comply with the AML/CTF Act and Rules. To meet its regulatory and compliance obligations under the AML/CTF Act, its contractual obligations and its internal due diligence requirements, the Issuer will be implementing a number of measures and controls including carefully identifying, verifying and monitoring its investors and, where required by law, reporting any suspicious matters to the regulator, AUSTRAC.

- 1. I/we acknowledge:
 - (a) the Issuer and its Affiliates' right to collect and identify information and to verify documents under the AML/CTF Act and Rules;
 - (b) the Issuer and its Affiliates' right not to provide a designated service in certain circumstances;
 - (c) that the Issuer may refuse or reject our Application if we fail to provide any required information to the Issuer or any other person;
 - (d) that it is an offence under the AML/CTF Act to provide false or misleading information to the Issuer;
 - (e) that transactions may be delayed, blocked, frozen or refused where reasonable grounds are established that the transaction breaches Australian law or sanctions, or the law or sanctions of any other country;
 - (f) that where transactions are delayed, blocked, frozen or refused, the Issuer and its Affiliates' are not liable for any loss I/we suffer (including consequential loss) as a result of their compliance with the AML/CTF Act as it applies to the product;
 - (g) from time to time during the term of my/our investment, I/we may be required to provide additional information to assist the Issuer and its Affiliates in the above process;
 - (h) the Issuer and its Affiliates have reporting obligations in relation to the AML/CTF regulatory regime and must report certain matters to AUSTRAC;
 - (i) that the tipping off prohibition requirements under the AML/CTF regulatory regime may prevent the Issuer and its Affiliates from informing me/us that any such reporting has taken place; and
 - (j) that the Issuer and its Affiliates may have other legal obligations to disclose the information gathered about me/us to regulatory and/or law enforcement agencies, including AUSTRAC and to other bodies, including a related company that forms part of UBS' Designated Business Group (if any), if required by law.

Adviser Acknowledgements and Representations

Financial Advisers should read the following acknowledgments and representations before they stamp the Application Form or allow their details to be disclosed in the Application Form.

Financial Advisers who are named in the Application Form and/or have stamped the Application Form are taken to provide the following acknowledgements and representations:

1. I acknowledge that I am either an Australian financial services licensee or an authorised representative of an Australian financial services licensee and that, in relation to this Application, I have only provided financial services that are within the scope of the Australian financial services licence applicable to me;
2. I acknowledge that I have complied with the relevant disclosure requirements, including all relevant requirements in relation to the disclosure of fees, and any requirement to provide UBS Goals Master PDS, Term Sheet, Financial Services Guides, Statements of Advice or any other disclosures required by the Corporations Act;
3. I consent to the arrangement that the Investor has specified in the Application Form in relation to the collection and payment of the Adviser Group Fee.
4. I represent that in compliance with the provisions of the AML/CTF Act and Rules, I have taken the steps required to identify and verify the Applicant's identity (including the directors, beneficial owners and trustees listed in the Application Form) by checking and verifying the identity, nationality, residential address and signature of the Applicant, and any other relevant details, in compliance with the AML/CTF Act and Rules and any Distribution Agreement entered into for purposes of compliance with the AML/CTF Act and Rules;
5. I represent that I have taken adequate steps to assist in the prevention of money laundering activities which steps may include, without limitation, identifying the Applicant's source of wealth and monitoring of any unusual transactions; and
6. I represent that I have given financial product advice to the Applicant and:
 - (a) where I have given personal advice to the Applicant in relation to the Units, I have assessed the suitability of this product and other relevant factors for the Applicant and have only recommended or distributed it as I consider it suitable for the Applicant, taking into account the Applicant's investment objectives, financial situation and particular needs; or
 - (b) where I have given general advice to the Applicant in relation to the Units:
 - (i) the Approved Adviser Group's Distribution Agreement with the Issuer provides for the distribution of Units by the Approved Adviser Group without providing personal advice; and
 - (ii) the Approved Adviser Group and I have determined, from among my clients and the clients of the Approved Adviser Group, the class of investor for which the Units are suitable taking into account characteristics including (but not limited to):
 - (A) risk profile and tolerance;
 - (B) investment knowledge and experience; and
 - (C) extent of knowledge and experience of investing in products of the same class as the Units; and
7. I represent that it is not reasonably apparent (as defined in section 964H of the Corporations Act) that the amount nominated by the Applicant as the Total Investment Amount is a borrowed amount (whether secured or unsecured).



Instructions for Application Form A

APPLICATION FORM A IS TO BE USED IF YOU WISH TO HAVE ACCESS TO THIS OFFER AND YOU ARE AN EXISTING UBS CLIENT WITH A UBS AUSTRALIA INVESTOR REFERENCE NUMBER.

Please complete Application Form A in accordance with the following instructions.

Section	Requirements
A	Enter your details here, including your UBS Australia Investor Reference Number .
B	Enter the details of your Total Payment Amount for each Series here.
C	Enter details of your Approved Adviser here and consent to your Adviser Group Fee
D	Enter your bank account details here so that UBS can pay any cash payments due to you directly into your account. If this is left blank, a cheque for any cash payments will be sent to the address provided in your Application Form.
E	<p>Investor Acknowledgments, Representations and Signature</p> <p>Before signing this form, please ensure you have read and understood the Investor Acknowledgments and Representations on pages 2 to 6 of this Application Pack. By signing the Application Form you are providing those acknowledgments and representations.</p> <p>Where the Application Form is executed by a company, it must be executed either in accordance with section 127 of the Corporations Act or under a power of attorney. Section 127 of the Corporations Act allows a company to execute a document with or without using a common seal if the document is signed by two directors, a director and company secretary or (if applicable) the sole director who is also the sole company secretary.</p> <p>If the Application Form is signed under a power of attorney, the attorney by signing certifies that it has not received notice of revocation of that power of attorney. A certified copy of the power of attorney must be lodged with the Application Form.</p>



Application Form A

UBS Callable Goals Series CG101R(AUD) and CG101R(USD) Linked to four Australian bank shares

IF YOU ARE AN **EXISTING CLIENT OF UBS** AND YOU HAVE A **UBS AUSTRALIA INVESTOR REFERENCE NUMBER**, PLEASE FILL IN THIS **APPLICATION FORM A**.

IF YOU DO **NOT** HAVE A UBS AUSTRALIA INVESTOR REFERENCE NUMBER, PLEASE GO TO PAGE 13 OF THIS APPLICATION PACK AND FILL IN **APPLICATION FORM B**.

**** By affixing their Adviser Stamp, or providing their details, Financial Advisers verify the acknowledgements and representations listed under "Adviser Acknowledgements and Representations" on page 7 of this Application Pack.**

Financial Adviser Stamp **

Adviser Group Name**

Adviser name:

Telephone:

Email:

THIS FORM IS TO BE USED IF YOU WISH TO INVEST IN UNITS. THIS FORM SHOULD BE FORWARDED TO YOUR FINANCIAL ADVISER. YOUR FINANCIAL ADVISER OR APPROVED ADVISER GROUP WILL LODGE YOUR SIGNED ORIGINAL APPLICATION WITH THE REGISTRAR AT:

Link Market Services Limited
PO Box 3721
Rhodes NSW 2138

Please note that Applications will only be processed after the Applications Open Date.

This is an Application Form for the UBS Callable Goals Series CG101R(AUD) and Series CG101R(USD) Units issued by UBS Investments Australia Pty Limited ("UBSIA") (ABN 79 002 585 677). The issue of the PDS in Australia is arranged by UBS Securities Australia Limited (ABN 62 008 586 481, AFSL 231098).

This Application Form accompanies the UBS Goals Master PDS dated 27 June 2016, Term Sheet number CG101R dated 22 September 2017 and any supplementary PDS issued for the Units. It is important that Investors read the PDS in full and the acknowledgements contained in this Application Form before applying for the Units. The Issuer will provide you with a paper copy of the PDS including any supplementary PDS and the Application Form, on request without charge. Terms defined in the PDS have the same meaning in this Application Form.

A person who gives another person access to the Application Form must at the same time and by the same means give the other person access to the PDS including any supplementary PDS.

I/we hereby apply for Units to be issued by the Issuer to me/us as set out in this Application Form pursuant to the PDS:

A. INVESTOR DETAILS

Account Designation:	
ABN of company or corporate trustee (if applicable)	
Contact number and email:	Tel: Email:
Contact name:	
Postal address:	
Only use this form if you are an existing investor in financial products issued by UBS AG, Australia Branch or UBS Investments Australia Pty Ltd and you have a UBS Australia Investor Reference Number . If you do not have a UBS Australia Investor Reference Number then please proceed to page 13 of this Application Pack and complete Application Form B.	
UBS Australia Investor Reference Number:	
By providing the UBS Australia Investor Reference Number above the Applicant(s) confirm(s) that their details are unchanged from those provided to UBS previously.	



B. DETAILS OF THE TOTAL PAYMENT AMOUNT

UBS Callable Goals (You may apply for multiple Series in one Application Form)	Total Payment Amount The Minimum Total Payment Amount is A\$20,000 and in multiples of A\$1,000 above that amount for Series CG101R(AUD), and US\$20,000 and in multiples of US\$1,000 above that amount for Series CG101R(USD)
Series CG101R (AUD)	
Series CG101R (USD)	

Please Note: The Total Payment Amount includes an amount on account of the Adviser Group Fee (if any). The amount actually invested in the Units (your Total Investment Amount) will be this Total Payment Amount less the Adviser Group Fee. For Applications accepted during the Initial Offer Period, the Purchase Price of Units is specified in the Term Sheet for the Series. For Applications accepted during the General Offer Period, the Purchase Price of Units will be as determined by the Issuer on the day your Application is accepted.

The number of Units purchased will be your Total Investment Amount divided by the Purchase Price (rounded down the nearest whole Unit).

For Applications during the Initial Offer Period (i.e. Applications submitted before the Initial Offer Period Close date), you must arrange for your Approved Adviser Group to pay funds equalling your Total Payment Amount to the Issuer. This must be done in the period between when you lodge your Application and the Payment Date (inclusive). **If your Approved Adviser Group fails to make payment of your Total Payment Amount to the Issuer by the Payment Date, you will not be able to acquire Units in the Initial Offer Period.**

After the Strike Date, if you submit an Application during the General Offer Period, you must complete and sign the Direct Debit Request Form at page 90 of the UBS Goals Master PDS and return it along with your Application Form to your Financial Adviser to make payment to UBS Securities Australia Limited (for on payment to the Issuer) by direct debit from your nominated account. Please contact the Issuer if you are applying during the General Offer Period and are not able to pay by direct debit.

C. DETAILS OF APPROVED ADVISER:

Name of Approved Adviser (Full Name):

Name of Approved Adviser Group:

Address Details—Number and Street

Suburb, City or Town

State

Postcode

By signing under Section E, I/we consent to:

1. pay an amount on account of the percentage Adviser Group Fee specified below and direct the Issuer to collect that amount from me/us as part of the Total Payment Amount, and I/we consent and direct the Issuer to pay that amount to my/our Approved Adviser Group specified above on my/our behalf; and
2. where applicable, the Approved Adviser Group holding that amount in respect of the Adviser Group Fee on trust and paying to my Financial Adviser all or part of that amount as disclosed to me by my Financial Adviser in the statement of advice or financial services guide relevant to the financial services they provide to me in respect of the Units or as otherwise disclosed to me by my Financial Adviser.

Adviser Group Fee:

%

of the Total Payment Amount

Note: This percentage is inclusive of GST and cannot exceed 3.0% of the Total Payment Amount.

D. BANK ACCOUNT DETAILS (FOR DIRECT CREDIT OF FUNDS TO YOUR ACCOUNT)

Please tick this box if you wish for UBS to direct credit funds into the same account you have nominated for direct debits. If you wish to nominate an alternative direct credit account, please complete the remainder of this section.

I/We request that payments in Australian dollars due to me/us by UBS be deposited directly into the following account. I/We acknowledge that these instructions supersede and have priority over all previous instructions, but will only apply in respect of the Units issued pursuant to the UBS Goals Master PDS dated 27 June 2016. Unless advised in writing or otherwise, I/we acknowledge that all future payments due to me/us will be paid into the nominated account.

UBS Callable Goals – Series CG101R(AUD)

Bank/Financial institution name

BSB Number

Account number

Account name

Name of Branch/suburb

Type of account (do NOT use your credit card number)

Please note: Please enter your account number exactly as shown on your bank statement.

UBS Callable Goals – Series CG101R(USD)

As this Series is denominated in a currency **other than Australian Dollars**, please provide details of an account capable of accepting this currency.

Denomination Currency:

Bank:

Account Name:

Account Number:



E. INVESTOR ACKNOWLEDGMENTS, REPRESENTATIONS AND SIGNATURE

By signing below:

- I/we confirm that I/we have read and understood the Investor Acknowledgments and Representations on pages 2 to 6 of this Application Pack and I/we agree to provide those acknowledgments and representations; and
- I/we agree to be bound by the Terms set out in the UBS Goals Master PDS, any Supplementary PDS, the Application Form and the Terms which will apply to each Series of Units as supplemented and amended by the relevant Term Sheet for the Series.

Dated:

SIGNED, SEALED AND DELIVERED by:

(Individual Applicant, Joint Applicants or Individual Trustee Applicant)

First Applicant's Signature

Second Applicant's Signature

First Applicant's Name

Second Applicant's Name

(Company Applicant or Corporate Trustee Applicant) Executed by:

Company / Corporate Trustee Name (as registered by ASIC)

Affix Company Seal (if you have one):

Director's Signature

Director/Secretary's Signature

Director's Name

Director/Secretary's Name

(Power of Attorney) Executed by and on behalf of:

Company Name

By its attorney in the presence of:

Attorney Signature

Attorney Name

Witness Signature

Witness Name

Instructions for Application Form B

APPLICATION FORM B IS TO BE USED IF YOU WISH TO INVEST IN A UBS CALLABLE GOALS SERIES AND YOU DO NOT HAVE A UBS AUSTRALIA INVESTOR REFERENCE NUMBER.

Please complete Application Form B in accordance with the following instructions for each section.

Section	Requirements
A	Enter your details here—note carefully the information required for each particular type of Applicant in parts 1) to 8). Note that UBS reserves the right to request further information if required to process your Application.
B	Enter your postal address here for all correspondence.
C	Enter your telephone and email contact details here.
D	Enter your bank account details here if you wish to have any cash payments deposited directly to your account. If this is left blank, a cheque for any cash payments will be sent to the address provided.
E	Enter details of your Approved Adviser here and consent to your Adviser Group Fee
F	Enter your Total Payment Amount for each Series here
G	<p>Investor Acknowledgments, Representations and Signature</p> <p>Before signing this form, please ensure you have read and understood the Investor Acknowledgments and Representations on pages 2 to 6 of this Application Pack. By signing the Application Form you are providing those acknowledgments and representations.</p> <p>Where the Application Form is executed by a company, it must be executed either in accordance with section 127 of the Corporations Act or under a power of attorney. Section 127 of the Corporations Act allows a company to execute a document with or without using a common seal if the document is signed by two directors, a director and company secretary or (if applicable) the sole director who is also the sole company secretary.</p> <p>If the Application Form is signed under a power of attorney, the attorney by signing certifies that it has not received notice of revocation of that power of attorney. A certified copy of the power of attorney must be lodged with the Application Form.</p>

When completing Section A – Full Details of Applicant:

If an individual Applicant, please provide:

- details of each individual under 1) below
- verification of involvement with sanctioned countries and in vulnerable industries under 8) below

If a company Applicant, please provide:

- the details of all directors under 1) below
- the name of the company and ABN/ARBN or ACN (if there is no ABN) under 2) below
- the details of the beneficial owners under 4) below
- verification of involvement with sanctioned countries and in vulnerable industries under 8) below

If a super fund Applicant with an individual trustee, please provide:

- the details of the trustees under 1) below
- the name of the super fund and ABN under 3) below
- the source of assets contributed into trust under 7) below
- verification of involvement with sanctioned countries and in vulnerable industries under 8) below

If a super fund Applicant with a corporate trustee, please provide:

- the details of all directors of the trustee under 1) below
- the name of the corporate trustee and ABN/ARBN or ACN (if there is no ABN) under 2) below
- the name of the super fund and ABN under 3) below
- the details of the beneficial owners of the corporate trustee under 4) below
- the source of assets contributed into trust under 7) below
- verification of involvement with sanctioned countries and in vulnerable industries under 8) below

If a trust Applicant with an individual trustee, please provide:

- the details of the trustees under 1) below
- the name of the trust under 3) below
- the details of the trust beneficiaries under 5) below
- the details of the contributors to trust assets under 6) below
- the source of assets contributed into trust under 7) below
- verification of involvement with sanctioned countries and in vulnerable industries under 8) below

If a trust Applicant with a corporate trustee, please provide

- the details of all directors of the trustee under 1) below
- the name of the corporate trustee and ABN/ARBN or ACN (if there is no ABN) under 2) below
- the name of the trust under 3) below
- the details of the beneficial owners of the corporate trustee under 4) below
- the details of the trust beneficiaries under 5) below
- the details of the contributors to trust assets under 6) below
- the source of assets contributed into trust under 7) below
- verification of involvement with sanctioned countries and in vulnerable industries under 8) below



Application Form B

UBS Callable Goals Series CG101R(AUD) and CG101R(USD) Linked to four Australian bank shares

IF YOU **DO NOT HAVE AN INVESTOR REFERENCE NUMBER**, PLEASE FILL IN **THIS APPLICATION FORM B**.

IF YOU ARE AN EXISTING CLIENT OF UBS AND **YOU HAVE A UBS AUSTRALIA INVESTOR REFERENCE NUMBER**, PLEASE GO TO PAGE 8 OF THIS APPLICATION PACK AND FILL IN **APPLICATION FORM A**.

**** By affixing their Adviser Stamp, or providing their details, Financial Advisers verify the acknowledgements and representations listed under "Adviser Acknowledgements and Representations" on page 7 of this Application Pack.**

Financial Adviser Stamp **

Adviser Group Name**
Adviser name:
Telephone:
Email:

THIS FORM IS TO BE USED IF YOU WISH TO INVEST IN UNITS. THIS FORM SHOULD BE FORWARDED TO YOUR FINANCIAL ADVISER. YOUR FINANCIAL ADVISER OR APPROVED ADVISER GROUP WILL LODGE YOUR SIGNED ORIGINAL APPLICATION WITH THE REGISTRAR AT:

Link Market Services Limited
PO Box 3721
Rhodes NSW 2138

Please note that Applications will only be processed after the Applications Open Date.

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This Application Form accompanies the UBS Goals Master PDS dated 27 June 2016, Term Sheet number CG101R dated 22 September 2017 and any supplementary PDS issued for the Units. It is important that Investors read the PDS in full and the acknowledgements contained in this Application Form before applying for the Units. The Issuer will provide you with a paper copy of the PDS including any supplementary PDS and the Application Form, on request without charge. Terms defined in the PDS have the same meaning in this Application Form.

A person who gives another person access to the Application Form must at the same time and by the same means give the other person access to the PDS including any supplementary PDS.

I/we hereby apply for Units to be issued by the Issuer to me/us as set out in this Application Form pursuant to the PDS:

A. FULL DETAILS OF APPLICANT:

Account Designation

Please specify the account name description that you would like to see (up to 28 characters):

Type of Applicant

Individual Joint Individual Company Individual Trustee Corporate Trustee Other (please specify)



1) Individual / Trustee / Director

Applicant 1

First Name*

Middle Name*

Last Name*

Alternate / Previous Names (variations of names used for previous three years and/or aliases)

Date of Birth

Occupation (if retired, please state occupation before retirement)

Residential Address Details—Number and Street (please note that PO Box/GPO Box is not accepted)

Suburb, City or Town

State

Postcode

Country

Nationality

Government ID Type (e.g. Passport, Driver's Licence)

Government ID Number (e.g. Passport, Driver's Licence)

**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)*

Source of wealth (please provide a brief description - e.g. details of employment, employer and industry/profession (before retirement, if retired), investments, or other sources – include details if wealth sourced outside of Australia)

Applicant 2

First Name*

Middle Name*

Last Name*

Alternate / Previous Names (variations of names used for previous three years and/or aliases)

Date of Birth

Occupation (if retired, please state occupation before retirement)

Residential Address Details—Number and Street (please note that PO Box/GPO Box is not accepted)

Suburb, City or Town

State

Postcode

Country

Nationality

Government ID Type (e.g. Passport, Driver's Licence)

Government ID Number (e.g. Passport, Driver's Licence)

**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)*

Source of wealth (please provide a brief description, e.g. details of employment, employer and industry/profession (before retirement, if retired), investments, or other sources – include details if wealth sourced outside of Australia)



2) Company / Corporate Trustee

Company/Corporate Trustee Name (as registered by ASIC)

ABN/ARBN or ACN (if there is no ABN)

Source of wealth (N.B. for operating companies only) (e.g. if your company operates a business, please describe the ongoing business activities (including location of activities if outside Australia) and any significant previous business activities that have generated the wealth retained by the company)

3) Trust / Superannuation Fund

Trust or Superannuation Fund Name

ABN/ARBN or ACN (if there is no ABN)

Type of Trust

Fixed Trust Discretionary Trust SMSF Charitable Trust Other (please specify below)

4) Details of all beneficial owners who own, through one or more shareholdings, 25% or more of issued capital in the Company or Corporate Trustee

Note: If there are more beneficial owners with 25% or more issued capital please complete a second copy of this section

Beneficial Owner 1: (check box if this is **Applicant 1**)

Beneficial Owner 2: (check box if this is **Applicant 2**)

Beneficial Owner 3:

Full Name*

Date of Birth

Nationality

Alternate / Previous Names (variations of names used for previous three years and/or aliases)

Residential Address

Government ID Type (e.g. Passport, Driver's Licence)

Government ID Number (e.g. Passport, Driver's Licence)

Source of wealth (please provide a brief description - e.g. details of employment, employer and industry/profession (before retirement, if retired), investments, or other sources – include details if wealth sourced outside of Australia)

*Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)

Beneficial Owner 4:

Full Name*

Date of Birth

Nationality

Alternate / Previous Names (variations of names used for previous three years and/or aliases)**Residential Address****Government ID Type** (e.g. Passport, Driver's Licence)**Government ID Number** (e.g. Passport, Driver's Licence)**Source of wealth** (please provide a brief description - e.g. details of employment, employer and industry/profession (before retirement, if retired), investments, or other sources – include details if wealth sourced outside of Australia)**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)***5) Details of all Trust beneficiaries (not required for complying superannuation funds)****Note:** If there are more beneficiaries please complete a second copy of this section**Beneficiary 1:** (check box if this is **Applicant 1**)**Beneficiary 2:** (check box if this is **Applicant 2**)**Beneficiary 3:**

Full Name*

Date of Birth

Nationality

Alternate / Previous Names (variations of names used for previous three years and/or aliases)**Residential Address****Government ID Type** (e.g. Passport, Driver's Licence)**Government ID Number** (e.g. Passport, Driver's Licence)**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)***Beneficiary 4:**

Full Name*

Date of Birth

Nationality

Alternate / Previous Names (variations of names used for previous three years and/or aliases)**Residential Address****Government ID Type** (e.g. Passport, Driver's Licence)**Government ID Number** (e.g. Passport, Driver's Licence)**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)*

Beneficiary 5:
Full Name*

Date of Birth

Nationality

Alternate / Previous Names (variations of names used for previous three years and/or aliases)

Residential Address

Government ID Type (e.g. Passport, Driver's Licence)

Government ID Number (e.g. Passport, Driver's Licence)

**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)*
6) Details of Trust Appointer/Protector (if applicable), Trust Settlor and all contributors to Trust assets (not required for complying super funds)

If you have not identified Trust Settlor below please tick the following box **if applicable**:

 I confirm that the sum settled by the Trust Settlor into the Trust is less than \$10,000 and as a result Settlor details have not been provided below.

Full Name*

Role* (trust appointer, contributor, settlor, etc.)

Date of Birth

Residential Address

Alternate / Previous Names

(variations of names used for previous three years and/or aliases)

Nationality

Government ID Type (e.g. Passport, Driver's Licence)

Government ID Number (e.g. Passport, Driver's Licence)

**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)*
Full Name*

Role* (trust appointer, contributor, settlor, etc.)

Date of Birth

Residential Address

Alternate / Previous Names

(variations of names used for previous three years and/or aliases)

Nationality

Government ID Type (e.g. Passport, Driver's Licence)

Government ID Number (e.g. Passport, Driver's Licence)

**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)*
Full Name*

Role* (trust appointer, contributor, settlor, etc.)

Date of Birth

Residential Address

Alternate / Previous Names

(variations of names used for previous three years and/or aliases)

Nationality

Government ID Type (e.g. Passport, Driver's Licence)

Government ID Number (e.g. Passport, Driver's Licence)

**Name as used on corresponding identity documents (e.g. passport, driver's licence etc.)*

7) Source of assets contributed into trust

Include a brief description of the source of wealth of persons identified in (6) who contributed assets into the trust:

8) Verification of involvement with sanctioned countries and in vulnerable industries

A) Does the applicant have direct or indirect dealings, including but not limited to its operations, subsidiaries, partners, joint ventures, parent company, controllers, investment, and owners with or in a country or territory that is the subject of economic sanctions? For a list of sanctioned countries please refer to [your](#) Financial Adviser.

- No Yes (if so, please provide details below)

B) Does the applicant or any controllers or owners have connections to, or involvement with, any of the following business areas: Defence , arms or war materials (includes manufacture or distribution of goods, services or technology with a military application, dealers and intermediaries involved in such industries), Casinos, Betting or Gambling Industry, Extractive Industries (including energy minerals such as oil or gas, metallic both precious and base metals, and non-metallic minerals, or precious and semi-precious stones), Non-Bank - Banknote Dealers, Money Remittance / Money Services Businesses - Regulated/Unregulated, FX Retail Aggregators , Spread Betting, Virtual Currency Business (including Financial intermediaries offering virtual currencies related products), Pay Day Lending / Money Lending / Pawnbroker activities, Charities and / or Shipping. If yes, please elaborate.

- No Yes (if so, please provide details below)

B. POSTAL ADDRESS DETAILS

Number and Street (PO Box/GPO Box is acceptable for postal address)

Suburb, City or Town

State

Postcode

Country

C. TELEPHONE AND EMAIL DETAILS (INDIVIDUAL/DIRECTOR/TRUSTEE):

Daytime Number (include area code)

Contact Name

Email address

D. BANK ACCOUNT DETAILS (FOR DIRECT CREDIT OF FUNDS TO YOUR ACCOUNT):

I/We request that payments due to me/us by the Issuer be deposited directly into the following accounts for each Series.
I/We acknowledge that these instructions supersede and have priority over all previous instructions, but will only apply in respect of the Units to which this Application Form relates. Unless advised in writing or otherwise, I/we acknowledge that all future payments due to me/us will be paid into the nominated account for each Series.



UBS Callable Goals – Series CG101R (AUD)

Bank/Financial institution name

BSB Number

Account number

Account name

Name of Branch/suburb

Type of account (do NOT use your credit card number)

Please note: Please enter your account number exactly as shown on your bank statement. If your account number does not have nine digits, please do not add any zeros at the beginning or end of your account number as this may result in an incorrect payment.

UBS Callable Goals – Series CG101R (USD)

If your investment is in a Series that is denominated in a currency **other than Australian Dollars** then please provide details of an account capable of accepting that currency below.

Denomination Currency:

Bank:

Account Name:

Account Number:

E. DETAILS OF APPROVED ADVISER:

Name of Approved Adviser (Full Name):

Name of Approved Adviser Group:

Address Details—Number and Street

Suburb, City or Town

State

Postcode

By signing under Section G, I/we consent to:

1. pay an amount on account of the percentage Adviser Group Fee specified below and direct the Issuer to collect that amount from me/us as part of the Total Payment Amount, and I/we consent and direct the Issuer to pay that amount to my/our Approved Adviser Group specified above on my/our behalf; and
2. where applicable, the Approved Adviser Group holding that amount in respect of the Adviser Group Fee on trust and paying to my Financial Adviser all or part of that amount as disclosed to me by my Financial Adviser in the statement of advice or financial services guide relevant to the financial services they provide to me in respect of the Units or as otherwise disclosed to me by my Financial Adviser.

Adviser Group Fee:

%

of the Total Payment Amount

Note: This percentage is inclusive of GST and cannot exceed 3.0% of the Total Payment Amount.



F. DETAILS OF THE TOTAL PAYMENT AMOUNT

UBS Callable Goals	Total Payment Amount
(You may apply for multiple Series in one Application Form)	The Minimum Total Payment Amount is A\$20,000 and in multiples of A\$1,000 above that amount for Series CG101R(AUD), and US\$20,000 and in multiples of US\$1,000 above that amount for Series CG101R(USD)
Series CG101R(AUD)	
Series CG101R(USD)	

Please Note: The Total Payment Amount includes an amount on account of the Adviser Group Fee (if any). The amount actually invested in the Units (your Total Investment Amount) will be this Total Payment Amount less the Adviser Group Fee. For Applications accepted during the Initial Offer Period, the Purchase Price of Units is specified in the Term Sheet for the Series. For Applications accepted during the General Offer Period, the Purchase Price of Units will be as determined by the Issuer on the day your Application is accepted.

The number of Units purchased will be your Total Investment Amount divided by the Purchase Price (rounded down the nearest whole Unit).

For Applications during the Initial Offer Period, you must arrange for your Approved Adviser Group to pay funds equalling your Total Payment Amount to the Issuer. This must be done in the period between when you lodge your Application and the Payment Date (inclusive). **If your Approved Adviser Group fails to make payment of your Total Payment Amount to the Issuer by the Payment Date, you will not be able to acquire Units in the Initial Offer Period.**

For Applicants submitting Applications during the General Offer Period, you must complete and sign the Direct Debit Request Form at page 90 of the UBS Goals Master PDS and return it along with your Application Form to your Financial Adviser to make payment to UBS Securities Australia Limited (for on payment to the Issuer) by direct debit from your nominated account. Please contact the Issuer if you are applying during the General Offer Period and are not able to pay by direct debit.

G. INVESTOR ACKNOWLEDGEMENTS, REPRESENTATIONS AND SIGNATURES

By signing below:

- I/we confirm that I/we have read and understood the Investor Acknowledgments and Representations on pages 2 to 6 of this Application Pack and I/we agree to provide those acknowledgments and representations; and
- I/we agree to be bound by the Terms set out in the UBS Goals Master PDS, any Supplementary PDS, the Application Form and the Terms which will apply to each Series of Units as supplemented and amended by the relevant Term Sheet for the Series.

Dated:

SIGNED, SEALED AND DELIVERED by:

(Individual Applicant, Joint Applicants or Individual Trustee Applicant)

First Applicant's Signature

Second Applicant's Signature

First Applicant's Name

Second Applicant's Name



(Company Applicant or Corporate Trustee Applicant) Executed by:

Company/Corporate Trustee Name (as registered by ASIC)

Affix Company Seal (if you have one):

Director's Signature

Director/Secretary's Signature

Director's Name

Director/Secretary's Name

(Power of Attorney) Executed by and on behalf of:

Company Name

By its attorney in the presence of:

Attorney Signature

Attorney Name

Witness Signature

Witness Name